

Ariel International (DM/EM)

Summary

OBJECTIVE	Long-term Capital Appreciation
INVESTMENT STYLE	International All Cap Value
INDEX	MSCI ACWI ex-US Net Index
INCEPTION DATE	December 31, 2011
TOTAL STRATEGY ASSETS	\$1.1 billion



Henry Mallari-D'Auria^{CFA}
Lead Portfolio Manager



Micky J. Jagirdar
Portfolio Manager



Vivian Lubrano
Portfolio Manager

Firm Facts

- Founded in **1983** by John W. Rogers, Jr.
- Headquartered in **Chicago**, with offices in **New York** and **San Francisco**
- **\$12.9 billion** in Assets Under Management*
- **95.1%** owned by employees and board members

Our Patient Investment Philosophy

Active Patience

We take the long-term view.

Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise

We specialize in bottom-up, fundamental research.

Bold Teamwork

We work collaboratively with a shared commitment to excellence.

Our Value Approach

- Prioritize research using fundamental, quantitative, and country analysis.
- Seeks to own mispriced companies with discernable investment catalysts, offering attractive long-term earnings power.
- Strives to deliver favorable upside and downside participation.
- Aims to build concentrated, high conviction portfolios.

Performance¹ (%)

	Annualized						
	QTD	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Gross of Fees	10.41	10.41	11.22	6.24	10.16	5.65	7.12
Net of Fees	10.27	10.27	10.64	5.65	9.54	5.03	6.43
MSCI ACWI ex-US Net Index ²	5.23	5.23	6.09	4.48	10.92	4.98	6.05
Additional Indexes							
MSCI ACWI ex-US Value Net Index ²	8.58	8.58	11.35	7.23	13.63	4.71	5.63

Statistics³

	Standard Deviation	Beta	Tracking Error	Information Ratio	Upside Capture	Downside Capture
Ariel International (DM/EM)	12.54	0.80	5.77	0.19	88.51	78.94
MSCI ACWI ex-US Net Index	14.41	-	-	-	-	-

Since Inception through March 31, 2025.

*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. Total strategy assets include all accounts and investment funds employing the strategy. All other information presented is for the Ariel International (DM/EM) Composite and its representative account.

¹Investments in non-U.S. securities may underperform and may be more volatile than comparable U.S. stocks because of the risks involving non-U.S. economies, markets, political systems, regulatory standards, currencies and taxes. The use of currency derivatives and exchange-traded funds (ETFs) may increase investment losses and expenses, and create more volatility. Investments in emerging markets present additional risks, such as difficulties in selling on a timely basis and at an acceptable price. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets. Past performance does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Ariel Composite Net of Fees returns are calculated by deducting: (1) for the period from inception to December 31, 2013, the maximum advisory fee in effect for the respective period, applied on a monthly basis; and (2) for the period from January 1, 2014 onwards, the actual monthly advisory fee (on an asset-weighted basis) accrued for the accounts in the composite, using the fee rates in place as of the most recent calendar quarter-end. Gross returns do not reflect the deduction of advisory fees. Client returns will be reduced by advisory fees and such other expenses as may be incurred in the management of the account. Advisory fees are described in Part 2 of Ariel's Form ADV. Returns assume the reinvestment of dividends and other earnings. ²The MSCI ACWI (All Country World Index) ex-US Index is an index of large and mid-cap representation across 22 Developed Markets (DM) and 24 Emerging Markets (EM) countries. Inception of this benchmark was January 1, 2001. The MSCI ACWI ex-US Value Index captures large and mid-cap securities exhibiting overall value style characteristics across 22 Developed and 24 Emerging Markets countries. Inception of this benchmark was December 8, 1997. All MSCI Index net returns reflect the reinvestment of income and other earnings, including the dividends net of the maximum withholding tax applicable to non-resident institutional investors that do not benefit from double taxation treaties. MSCI uses the maximum tax rate applicable to institutional investors, as determined by the company's country of incorporation. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI. ³Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.



Characteristics

	Ariel International (DM/EM)	MSCI ACWI ex-US Net Index
Number of Holdings	46	1,982
Price to Book	1.53	1.90
Forward Price/Earnings	10.58	13.30
Return on Equity (%)	14.84	16.49
Dividend Yield	3.44	2.89
Active Share (%)	91.19	–

Sector Weightings¹ (%)

	Ending Weight	MSCI ACWI ex-US Net Index
Financials	24.91	24.84
Consumer Discretionary	20.76	11.05
Information Technology	12.16	12.22
Health Care	10.55	8.65
Industrials	8.26	13.95
Communication Services	7.50	6.24
Utilities	5.91	3.12
Consumer Staples	5.64	6.94
Real Estate	2.63	1.68
Energy	0.81	5.02
Cash	0.44	0.00
Other	0.42	0.00
Materials	0.00	6.29

Top Country Exposure² (%)

	Ending Weight	MSCI ACWI ex-US Net Index
France	17.32	7.28
Germany	16.13	6.33
Japan	11.97	13.69
United Kingdom	9.85	9.56
Israel	4.76	0.59
Spain	4.48	1.97
Italy	4.35	1.94
China	3.61	9.13
Taiwan	3.39	4.92
South Korea	3.37	2.62
EM Exposure	18.11	29.19

Top 10 Positions³ (%)

	Ending Weight
1 Check Point Software Technologies, Ltd.	4.76
2 Sanofi	4.30
3 Siemens AG	4.27
4 Fresenius Medical Care AG	4.21
5 Bandai Namco Holdings, Inc.	4.06
6 Tesco plc	3.83
7 Redeia Corp SA	3.67
8 JD.com, Inc.	3.61
9 Taiwan Semiconductor Manufacturing Company, Ltd.	3.39
10 Deutsche Boerse AG	3.12
Total	39.23

Contributors and Detractors³ (%)

Top Five Relative Contributors	GICS Sector	Average Weight	Total Return	Currency Effect	Total Effect
Bandai Namco Holdings, Inc.	Consumer Discretionary	3.86	40.53	0.09	1.19
Check Point Software Technologies, Ltd.	Information Technology	5.05	22.08	-0.13	0.86
Deutsche Boerse AG	Financials	3.14	27.63	0.05	0.60
Orange SA	Communication Services	2.15	29.96	0.06	0.52
Redeia Corp SA	Utilities	2.85	18.50	0.06	0.47
Bottom Five Relative Detractors					
Tesco plc	Consumer Staples	4.21	-7.01	0.02	-0.54
Publicis Groupe SA	Communication Services	2.12	-12.15	0.06	-0.47
Stellantis NV	Consumer Discretionary	1.47	-14.97	0.03	-0.30
Banca Monte dei Paschi di Siena SpA	Financials	0.73	-8.34	0.00	-0.27
Taiwan Semiconductor Manufacturing Company, Ltd.	Information Technology	4.09	-16.11	-0.04	-0.25

Source: FactSet. ¹Holdings categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS categorized according to FactSet. ²Holdings categorized according to MSCI Country and at the discretion of the Advisor. ³Holdings of the same issuer aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions ranked by issuer Ending Weight. Contributors and Detractors ranked by issuer Total Effect (%). Total Effect (%) represents the opportunity cost of the investment decisions in a portfolio relative to the overall benchmark. Holdings of the same issuer are aggregated and may include depositary receipts. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. **Quantitative Measures: Standard Deviation** is a statistical measure of the volatility of the portfolio's returns. **Beta** measures the portfolio's risk relative to the benchmark. **Tracking Error** is an active risk measure that represents the standard deviation of the excess returns between the portfolio and the index since inception. **Information Ratio** is the ratio of annualized residual return to residual risk. **Upside / Downside Capture** is the measure of the portfolio's performance in both up and down markets relative to the benchmark. **Ending Weight** is the value of the holding relative to the portfolio's total assets as of the report date. **Average Weight** is the average value of the holding relative to the portfolio's total assets over the period. **Price to Book** is a valuation measure that represents the price divided by the book value per share. Holdings are summarized using harmonic average. **Forward Price/Earnings Ratio** is a valuation measure that represents the price at quarter end divided by the mean earnings per share (EPS) consensus estimate for the next twelve months as of the run date. The holdings are summarized at the portfolio level using weighted harmonic average and exclude negative earnings. **Return on Equity** is a profitability measure that represents return on average total equity for the period. Holdings are summarized at the portfolio level using weighted average. **Dividend Yield** is the aggregate weighted average of the portfolio's equity holdings and their respective dividend yield. Dividend Yield shown does not represent any actual yield of the strategy, does not in any way represent the portfolio's total return, and does not reflect the deduction of strategy expenses. **Active Share** measures the degree the portfolio deviates from the benchmark. The sectors shown for the Global strategies are the Global Industry Classification Standard ("GICS"). GICS was developed by and is the exclusive property and service mark of MSCI Inc. and Standard & Poor's (S&P), a division of The McGraw Hill Companies, Inc. GICS is licensed for use by Ariel Investments, LLC. Neither MSCI, S&P nor any third party involved in making or compiling GICS or any GICS classifications makes any express or implied warranties or representations with respect to such standard or classification (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability and fitness for a particular purpose with respect to any such standard or classification. Without limiting any of the foregoing, in no event shall MSCI, S&P, any of their affiliates or any third party involved in making or compiling the GICS or any GICS classifications have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

Our Performance Attribution

Ariel International (DM/EM) — By Country

For the Quarter Ended March 31, 2025

Country	Ariel International (DM/EM) (%)			MSCI ACWI ex-US Net Index (%)			Attribution (%)			
	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Africa/Mideast	7.74	15.57	1.24	3.64	4.37	0.17	0.06	0.94	-0.13	0.87
Congo, Democratic Republic	0.00	0.00	0.00	0.03	-28.42	-0.01	0.01	0.00	0.00	0.01
Egypt	0.00	0.00	0.00	0.02	5.13	0.00	0.00	0.00	0.00	0.00
Israel	5.05	22.08	1.12	0.60	-1.97	-0.01	-0.14	1.16	-0.11	0.92
Kuwait	0.00	0.00	0.00	0.23	11.38	0.02	-0.02	0.00	0.01	-0.01
Qatar	0.00	0.00	0.00	0.24	-1.16	0.00	0.01	0.00	0.01	0.02
Saudi Arabia	0.00	0.00	0.00	1.19	1.68	0.02	0.01	0.00	0.03	0.04
South Africa	0.00	0.00	0.00	0.89	13.84	0.12	-0.08	0.00	0.00	-0.08
United Arab Emirates	2.69	3.89	0.12	0.41	4.77	0.02	0.05	-0.02	-0.06	-0.03
Zambia	0.00	0.00	0.00	0.04	4.35	0.00	0.00	0.00	0.00	0.00
Asia/Pacific Ex Japan	13.58	-1.27	0.06	30.23	1.12	0.34	0.22	-0.24	0.41	0.39
Australia	0.00	0.00	0.00	4.45	-2.62	-0.08	0.29	0.00	0.09	0.37
China	3.70	16.65	0.58	8.54	15.02	1.17	-0.67	0.08	0.13	-0.46
Hong Kong	1.14	0.64	-0.02	1.20	4.40	0.05	-0.02	-0.11	0.01	-0.12
India	0.00	0.00	0.00	5.24	-2.95	-0.20	0.33	0.00	0.13	0.46
Indonesia	0.59	-10.28	-0.11	0.39	-11.20	-0.05	-0.03	-0.02	-0.01	-0.06
Malaysia	0.00	0.00	0.00	0.41	-6.01	-0.03	0.04	0.00	0.01	0.05
New Zealand	0.00	0.00	0.00	0.12	-8.87	-0.01	0.02	0.00	0.00	0.02
Philippines	0.00	0.00	0.00	0.14	-0.64	0.00	0.01	0.00	0.00	0.01
Singapore	0.08	-0.56	0.00	1.05	9.51	0.10	-0.06	-0.01	0.02	-0.06
South Korea	3.61	3.60	0.19	2.75	4.92	0.14	0.02	-0.05	-0.01	-0.05

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

Our Performance Attribution

Ariel International (DM/EM) — By Country

For the Quarter Ended March 31, 2025

Country	Ariel International (DM/EM) (%)			MSCI ACWI ex-US Net Index (%)			Attribution (%)			
	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Taiwan	4.45	-15.03	-0.58	5.55	-12.63	-0.69	0.21	-0.12	0.05	0.14
Thailand	0.00	0.00	0.00	0.38	-13.69	-0.06	0.08	0.00	0.01	0.08
Currency Forward	-0.31	-1.14	-0.65	0.00	0.00	0.00	-0.01	0.00	-0.73	-0.74
Currency Forward	-0.31	-1.14	-0.65	0.00	0.00	0.00	-0.01	0.00	-0.73	-0.74
Europe	59.88	11.94	6.94	42.24	10.58	4.34	0.61	0.78	0.39	1.79
Austria	2.80	22.12	0.58	0.12	13.18	0.02	0.16	0.21	0.06	0.44
Belgium	2.81	17.56	0.48	0.62	6.07	0.04	-0.02	0.32	0.05	0.36
Czech Republic	0.00	0.00	0.00	0.04	28.66	0.01	-0.01	0.00	0.00	-0.01
Denmark	1.33	20.58	0.25	1.70	-12.05	-0.21	0.07	0.45	-0.01	0.52
Finland	0.00	0.00	0.00	0.64	13.30	0.08	-0.04	0.00	-0.01	-0.05
France	16.98	12.66	2.11	7.18	10.27	0.72	0.27	0.45	0.22	0.94
Germany	15.32	12.88	1.89	6.12	15.55	0.90	0.71	-0.39	0.19	0.50
Greece	0.00	0.00	0.00	0.15	23.44	0.03	-0.02	0.00	0.00	-0.03
Hungary	1.00	6.14	0.04	0.08	17.99	0.01	0.07	-0.09	0.01	-0.01
Ireland	0.00	0.00	0.00	0.19	15.85	0.03	-0.02	0.00	0.00	-0.02
Italy	3.75	-2.61	-0.10	1.85	17.23	0.30	0.17	-0.74	0.04	-0.53
Netherlands	0.97	14.49	0.14	2.88	1.96	0.07	0.10	0.12	-0.03	0.19
Norway	0.00	0.00	0.00	0.38	20.69	0.07	-0.04	0.00	-0.02	-0.06
Poland	0.00	0.00	0.00	0.27	31.27	0.07	-0.05	0.00	-0.01	-0.06
Portugal	0.00	0.00	0.00	0.10	3.35	0.00	0.00	0.00	0.00	0.00
Spain	4.37	22.74	0.89	1.83	22.38	0.37	0.39	0.00	0.03	0.43
Sweden	0.00	0.00	0.00	2.36	12.30	0.29	-0.01	0.00	-0.15	-0.16

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

Our Performance Attribution

Ariel International (DM/EM) — By Country

For the Quarter Ended March 31, 2025

Country	Ariel International (DM/EM) (%)			MSCI ACWI ex-US Net Index (%)			Attribution (%)			
	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Switzerland	1.13	18.96	0.20	6.19	11.42	0.67	-0.31	0.08	0.00	-0.23
Turkey	0.00	0.00	0.00	0.19	-8.96	-0.01	0.01	0.00	0.02	0.03
United Kingdom	9.41	5.12	0.46	9.35	9.70	0.88	-0.01	-0.47	0.01	-0.47
Funds	0.22	5.54	0.01	0.00	0.00	0.00	0.01	0.00	-0.01	0.00
Funds	0.22	5.54	0.01	0.00	0.00	0.00	0.01	0.00	-0.01	0.00
Japan	12.00	14.53	1.67	14.00	0.34	0.02	0.19	1.75	-0.06	1.88
Japan	12.00	14.53	1.67	14.00	0.34	0.02	0.19	1.75	-0.06	1.88
Latin America	3.59	12.42	0.47	2.06	12.48	0.25	0.07	0.04	-0.02	0.10
Brazil	1.68	26.19	0.41	1.26	14.05	0.17	0.02	0.17	0.03	0.22
Chile	0.00	0.00	0.00	0.15	13.96	0.02	-0.01	0.00	0.00	-0.01
Colombia	0.00	0.00	0.00	0.03	33.27	0.01	-0.01	0.00	0.00	-0.01
Mexico	0.00	0.00	0.00	0.53	8.57	0.05	-0.02	0.00	0.01	-0.02
Peru	1.91	1.55	0.06	0.09	5.38	0.00	0.06	-0.09	-0.05	-0.08
North America	2.67	12.75	0.32	7.82	1.25	0.12	0.10	0.28	0.15	0.53
Canada	0.16	2.66	0.02	7.82	1.25	0.12	0.15	0.01	0.22	0.39
United States	2.51	11.30	0.30	0.00	0.00	0.00	0.22	0.00	-0.07	0.15
Cash	0.64	1.01	0.01	0.00	0.00	0.00	0.00	0.00	-0.01	-0.01
Total	100.00	10.05	10.05	100.00	5.23	5.23	1.24	3.55	0.02	4.81

Source: FactSet. Performance data quoted represents past performance and does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Holdings are categorized according to MSCI Country and the discretion of the Advisor. The portfolio return for each category reflects the returns of the stocks in the category before the deduction of fees, charges, transaction costs or other expenses. Total portfolio return shown may be slightly different than reported returns for the period.

Our Performance Attribution

Ariel International (DM/EM) — By Sector

For the Quarter Ended March 31, 2025

GICS Sector	Ariel International (DM/EM) (%)			MSCI ACWI ex-US Net Index (%)			Attribution (%)			
	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Total Currency Effect	Total Effect
Information Technology	13.35	3.43	0.74	13.33	-6.33	-0.74	0.09	1.60	-0.16	1.52
Consumer Discretionary	21.59	10.67	2.33	11.19	4.19	0.47	-0.09	1.19	0.23	1.33
Financials	24.58	14.76	3.57	24.06	10.24	2.36	0.02	0.81	0.33	1.16
Health Care	10.17	11.85	1.18	8.86	2.48	0.24	-0.06	0.88	0.11	0.92
Utilities	5.94	17.11	0.85	2.93	9.36	0.25	0.05	0.39	0.04	0.49
Industrials	8.06	11.65	0.88	13.98	5.36	0.74	0.08	0.37	-0.01	0.44
Energy	0.74	48.40	0.29	4.89	8.27	0.39	-0.15	0.22	0.04	0.11
Real Estate	2.69	3.89	0.12	1.71	1.00	0.02	-0.04	0.14	-0.07	0.04
Funds	0.22	5.54	0.01	0.00	0.00	0.00	0.01	0.00	-0.01	0.00
Cash	0.64	1.01	0.01	0.00	0.00	0.00	0.00	0.00	-0.01	-0.01
Communication Services	6.10	11.42	0.54	6.04	11.54	0.66	-0.03	-0.27	0.26	-0.05
Materials	0.00	0.00	0.00	6.32	6.53	0.42	-0.09	0.00	0.01	-0.08
Consumer Staples	6.24	2.32	0.18	6.69	6.59	0.41	-0.04	-0.27	-0.02	-0.32
Currency Forward	-0.31	-1.14	-0.65	0.00	0.00	0.00	-0.01	0.00	-0.73	-0.74
Total	100.00	10.05	10.05	100.00	5.23	5.23	-0.27	5.06	0.02	4.81

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.

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