Ariel investments



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Firm Facts

- Founded in **1983** by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York and San Francisco
- **\$12.9 billion** in Assets Under Management*
- **95.1%** owned by employees and board members

Our Patient Investment Philosophy

Active Patience We take the long-term

view. Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise

We specialize in bottom-up, fundamental research.

Bold Teamwork

We work collaboratively with a shared commitment to excellence.

Our Value Approach

- Pioneer in small and mid-cap value investing, with one of the longest track records in the business.
- Fundamental, qualitative approach to investing.
- Concentrated yet diversified portfolios focused on our highest conviction ideas.
- In depth sector and industry expertise.



Ariel Appreciation Fund

Fund Summary

OBJECTIVE	Long-term	n Capital Appreciation		
INVESTMENT STYLE	-	Mid Cap Value		
INDEX	Russell	Russell Midcap® Value Index		
INCEPTION DATE		December 01, 1989		
ASSETS		\$849.2 million		
	Investor Class	Institutional Class		
TICKER SYMBOL	CAAPX	CAAIX		
CUSIP	040337206	040337834		
MINIMUM INITIAL INVESTMENT**	\$1,000	\$1,000,000		
EXPENSE RATIO***	1.14%	0.83%		

Performance ¹ (%)					Annu	alized	
	QTR	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Ariel Appreciation Fund (Investor Class)	-6.94	-6.94	-4.94	0.14	13.56	4.93	9.58
Ariel Appreciation Fund (Institutional Class) ²	-6.85	-6.85	-4.62	0.45	13.91	5.25	9.71
Russell Midcap [®] Value Index ³	-2.11	-2.11	2.27	3.78	16.71	7.61	10.72
Russell Midcap [®] Index ³	-3.40	-3.40	2.59	4.61	16.28	8.82	10.91
S&P 500 [®] Index ³	-4.27	-4.27	8.25	9.06	18.59	12.50	10.40

Characteristics⁴

	Ariel Appreciation Fund	Russell Midcap [®] Value Index
Number of Holdings	42	712
Forward Price/Earnings	13.43	15.27
Long-Term Earnings Growth (%)	9.86	10.61
Interest Coverage Ratio	5.51	4.10
Return on Equity (%)	17.34	17.77
Discount to Private Market Value (%)	-30.28	_
Active Share (%)	95.87	_
Turnover (%)	20.39	_
Source: FactSet; Turnover is sourced from Northern Tru	st	

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Industry Weightings¹ (% of net assets)

	Ending Weight	Russell Midcap® Value Index
Consumer Discretionary	28.66	12.92
Industrials	21.27	20.33
Financials	21.05	16.67
Health Care	12.32	7.64
Energy	4.98	6.41
Consumer Staples	4.88	5.84
Real Estate	4.74	10.20
Basic Materials	0.00	3.19
Technology	0.00	7.91
Telecommunications	0.00	1.06
Utilities	0.00	7.83
Short-Term Investments	0.37	0.00

Top 10 Positions² (% of net assets)

		Russell ICB Industry	Ending Weight
1	Mattel, Inc.	Consumer Discretionary	4.01
2	Northern Trust Corporation	Financials	3.71
3	Interpublic Group of Companies, Inc.	Consumer Discretionary	3.39
4	Generac Holdings, Inc.	Industrials	3.29
5	First American Financial Corporation	Financials	2.99
6	The Charles Schwab Corporation	Financials	2.89
7	The Middleby Corporation	Industrials	2.85
8	CarMax, Inc.	Consumer Discretionary	2.83
9	Labcorp Holdings, Inc.	Health Care	2.74
10	J.M. Smucker Company	Consumer Staples	2.73
Total			31.43

Market Cap Exposure (% of investments)

	Ariel Appreciation Fund	Russell Midcap® Value Index		Ariel Appreciation Fund	Russell Midcap® Value Index
Medium/Large (\$50.43B - \$170.70B)	9.20	9.28 Weighted Average (\$M)		\$17,375	\$25,581
Medium (\$14.02B - \$50.43B)	16.18	59.73	Smallest		
Medium/Small (\$4.50B - \$14.02B)	53.71	27.98	(\$M)	\$702	\$273
Small (\$4.50B & Below)	20.90	3.01	Largest (\$M)	\$139,363	\$86,310

Contributors and Detractors² (%)

Top Five Contributors	Russell ICB Industry	Average Weight	Total Return	Contribution to Return
ADT, Inc.	Industrials	1.87	18.69	0.30
Mattel, Inc.	Consumer Discretionary	4.05	9.59	0.25
The Middleby Corporation	Industrials	2.79	12.20	0.24
J.M. Smucker Company	Consumer Staples	2.13	8.67	0.19
Zimmer Biomet Holdings, Inc.	Health Care	1.89	7.37	0.15
Bottom Five Detractors				
Bio-Rad Laboratories, Inc.	Health Care	2.56	-25.86	-0.65
Norwegian Cruise Line Holdings, Ltd.	Consumer Discretionary	1.34	-30.22	-0.61
Knowles Corporation	Consumer Discretionary	2.33	-23.73	-0.57
Generac Holdings, Inc.	Industrials	2.89	-18.32	-0.54
Charles River Laboratories International, Inc.	Health Care	2.53	-18.46	-0.50

Source: FactSet, Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to factSet Ending Weight (% of net assets). To determine the Fund's Contributors & Detractors, holdings are ranked by issuer Contribution to Retrum (%) inked daily across the report period. The holdings are ranked by issuer Contribution to Retrum (%) inked daily across the report period. The holdings hown do not represent all of the securities purchased, sold or recommended for investors. Quantitative Measures (Source FactSet): Ending Weight is the value of the position relative to the Fund's total assets over the period. Forward Price/Earnings, a valuation measure, is the price as of the report date. Average Weight is the value of the median earnings per share (EPS) consensus estimate for the unreported current year. (urrent year-1, and current year-3 as of the run date. The holdings are summarized at the portfolio level using weighted average. Interest Coverage Ratio, a liquidity measure, represents the ratio of earnings before the portfolio level using weighted average. Interest Coverage Ratio, a liquidity measure, represents the consensus estimate for the unreported current year. (Classification Benchmark (ICB) are excluded from the portfolio level using weighted average. Active Share measures the period of earnings before the excluded by total equity over the period. Holdings are summarized at the portfolio level using weighted average. Active Share measures the consensus estimate of private market value (PMV). The estimate of private market value (PMV). The estimate of private market value (PMV) is determined by Ariel Investments. Investing in mice-caps of the value of the volution as of the report date. Source: Northern Trust. Investing in mice-caps of the securities is reported to fix a such the portfolio secure value of private m