Ariel investments





John W. Rogers, Jr.

Timothy Fidler^{CFA}
Co-Portfolio Manager

Firm Facts

- Founded in 1983 by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- \$13.8 billion in Assets Under Management*
- **94.9%** owned by employees and board members

Our Patient Investment Philosophy

Active Patience

We take the long-term view.

Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise

We specialize in bottom-up, fundamental research.

Bold Teamwork

We work collaboratively with a shared commitment to excellence.

Our Value Approach

- Pioneer in small and mid-cap value investing, with one of the longest track records in the business.
- Fundamental, qualitative approach to investing.
- Concentrated yet diversified portfolios focused on our highest conviction ideas.
- In depth sector and industry expertise.



Ariel Appreciation Fund

Fund Summary

OBJECTIVE	Long-te	rm capital appreciation
INVESTMENT STYLE		Mid Cap Value
INDEX	Russe	ell Midcap® Value Index
INCEPTION DATE		December 01, 1989
ASSETS		\$955.8 million
	Investor Class	Institutional Class
TICKERSYMBOL	CAAPX	CAAIX
CUSIP	040337206	040337834
MINIMUM INITIAL INVESTMENT**	\$1,000	\$1,000,000
EXPENSE RATIO***	1.13%	0.82%

Performance ^I (%)					Annua	lized	
	QTR	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Ariel Appreciation Fund (Investor Class)	-0.53	6.30	6.30	0.98	6.83	6.13	9.87
Ariel Appreciation Fund (Institutional Class) ²	-0.46	6.62	6.62	1.29	7.16	6.46	10.00
Russell Midcap® Value Index³	-1.75	13.07	13.07	3.88	8.59	8.10	10.86
Russell Midcap® Index ³	0.62	15.34	15.34	3.79	9.92	9.63	11.10
S&P 500® Index ³	2.41	25.02	25.02	8.94	14.52	13.10	10.61

Characteristics⁴

Source: FactSet; Turnover is sourced from Northern Trust

	Ariel Appreciation Fund	Russell Midcap® Value Index
Number of Holdings	43	711
Forward Price/Earnings	14.31	15.68
Long-Term Earnings Growth (%)	12.04	8.91
Interest Coverage Ratio	5.35	3.98
Return on Equity (%)	15.24	17.92
Discount to Private Market Value (%)	-24.01	_
Active Share (%)	95.74	_
Turnover (%)	16.39	-

*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage, **Please see the fund's prospectus for additional minimums, including a \$50 per month Automatic Investment Program option. ***As of 2/1/24. ¹ Performance data quoted represents past performance and does not guarantee future results. All performance assumes the reinvestment of dividends and capital gains. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To access performance data as of the most recent month-end, visit arielinvestments.com. Any extraordinary performance shown for short-term periods may not be sustainable and is not representative of the performance over longer periods. Annual Average Total Return does not reflect a maximum 4.75% sales load charged prior to 7/15/94. ² The inception date for the Institutional Class shares is December 30, 2011. Performance information for the Institutional Class prior to that date reflects the actual performance of the Fund's Investor Class (and uses the actual expenses of the Fund's Investor Class would have been substantially similar to, yet higher than, the performance of the Fund's Investor Class, because the shares of both classes are invested in the same portfolio of securities, but the classes bear different expenses, which are primarily differences in distribution and service fees. ³ The Russell Midcap Index measures the performance of the mid-cap value segment of the U.S. equity universe. It includes those Russell Midcap Index measures the performance of the mid-cap value segment of the U.S. equity universe. The Russell Midcap Index is a subset of the Russell 1000® Index. It includes approximately 800 of the smallest securities based on a combination of their market cap and current ind

subset of the Russell 1000® Index. It includes approximately 800 of the smallest securities based on a combination of their market cap and current index membership. The inception date of this benchmark is November 1, 1991. The S&P 500® Index is widely regarded as the best gauge of large-cap U.S. equities. It includes 500 leading companies and covers approximately 80% of available U.S. market capitalization. Russell® is a trademark of London Stock Exchange Group, which is the source and owner of the Russell Indexes' trademarks, service marks and copyrights. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes or underlying data and no party may rely on any Russell Indexes and/or underlying data contained in this communication. No further distribution of Russell data is permitted without Russell's express written consent. Russell does not promote, sponsor or endorse the content of this communication. Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Industry Weightings¹ (% of net assets)

	Ending Weight	Russell Midcap® Value Index
Consumer Discretionary	26.91	13.54
Financials	24.78	16.21
Industrials	20.55	21.36
Health Care	12.72	7.88
Real Estate	5.17	9.79
Energy	4.56	5.95
Consumer Staples	4.33	5.57
Basic Materials	0.00	3.06
Technology	0.00	8.43
Telecommunications	0.00	1.08
Utilities	0.00	7.12
Short-Term Investments	1.02	0.00

Top 10 Positions² (% of net assets)

		Russell ICB Industry	Ending Weight
1	Mattel, Inc.	Consumer Discretionary	3.77
2	Northern Trust Corporation	Financials	3.69
3	Goldman Sachs Group, Inc.	Financials	3.56
4	CarMax, Inc.	Consumer Discretionary	3.02
5	Carlyle Group, Inc.	Financials	2.95
6	Interpublic Group of Companies, Inc.	Consumer Discretionary	2.89
7	Charles River Laboratories International, Inc.	Health Care	2.88
8	Lazard, Inc., Class A	Financials	2.86
9	First American Financial Corporation	Financials	2.84
10	Labcorp Holdings, Inc.	Health Care	2.81
T	otal		31.27

Market Cap Exposure (% of investments)

	Ariel Appreciation Fund	Russell Midcap® Value Index		Ariel Appreciation Fund	Russell Midcap® Value Index
Large (\$176.06B & Above)	3.60	0.00	Weighted Average (\$M)	\$22,750	\$25,091
Medium/Large (\$50.97B - \$176.06B)	6.65	7.53	Smallest		
Medium (\$14.88B - \$50.97B)	16.44	59.59	(\$M)	\$812	\$159
Medium/Small (\$4.93B - \$14.88B)	52.90	29.86	Largest (\$M)	\$179,912	\$65,972
Small (\$4.93B & Below)	20.41	3.03			

Contributors and Detractors² (%)

Top Five Contributors	Russell ICB Industry	Average Weight	Total Return	Contribution to Return
Northern Trust Corporation	Financials	4.02	14.64	0.63
Goldman Sachs Group, Inc.	Financials	3.71	16.23	0.59
Carlyle Group, Inc.	Financials	3.16	18.06	0.51
The Charles Schwab Corporation	Financials	2.63	14.58	0.35
KKR & Co, Inc.	Financials	2.08	13.42	0.27
Bottom Five Detractors				
Stanley Black & Decker, Inc.	Industrials	2.35	-26.43	-0.70
Madison Square Garden Entertainment Corporation	Consumer Discretionary	2.18	-16.29	-0.35
Interpublic Group of Companies, Inc.	Consumer Discretionary	2.91	-10.44	-0.33
Mattel, Inc.	Consumer Discretionary	3.82	-6.93	-0.28
BorgWarner, Inc.	Consumer Discretionary	1.80	-12.12	-0.24

Source: FactSet. Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to FactSet classification. Holdings of the same issuer are aggregated and if held as depositary receipts it is not so specified. To determine the Fund's Top 10 Positions, holdings are ranked by issuer Ending Weight (%) fines the Total Return (%). Contribution to Return (%). Contribution to Return (%). Contribution to Return (%). Contribution to Return (%) linked daily across the report period. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. Quantitative Measures (Source FactSet): Ending Weight is the value of the position relative to the Fund's total assets over the period. Forward Price/Earnings, a valuation measure, is the price as of the report date. Average Weight is the value of the position relative to the Fund's total assets over the period. Forward Price/Earnings, a valuation measure, is the price as of the report date divided by the mean earnings per share (EPS) consensus estimate for the unreported current year-1, current year-1, and income statement measure, is the percent growth rate of the median earnings per share (EPS) consensus estimate for the unreported current year, current year-1, current year-1, and taxes (EBIT) relative to the interest expense for the period. Holdings are summarized at the portfolio level using weighted average. Interest Coverage Ratio, a liquidity measure, represents the ratio of earnings before interest and taxes (EBIT) relative to the interest expense for the period. Holdings are summarized at the portfolio level using weighted average. Active Share measures the consensus estimate for the next have proved to the portfolio level using median. Return on Equity is a profitability measure, represents the consensus estimate for the next income divided by total equity over the period. Holdings are summarized at the portfolio hanger. Discount to PMV is the per

Corporation.