# Ariel investments





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# Firm Facts

- Founded in **1983** by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- **\$15.0 billion** in Assets Under Management\*
- **95.6%** owned by employees and board members

# Our Patient Investment Philosophy

#### Active Patience

We take the long-term view.

#### Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise We specialize in bottom-up, fundamental research.

#### **Bold Teamwork**

We work collaboratively with a shared commitment to excellence.

# Our Value Approach

- Prioritize research using fundamental, quantitative, and country analysis.
- Seeks to own mispriced companies with discernable investment catalysts, offering attractive long-term earnings power.
- Strives to deliver favorable upside and downside participation.
- Aims to build concentrated, high conviction portfolios.



# Ariel Global Concentrated

#### For the Quarter Ended March 31, 2024

# Summary

OBJECTIVE	Long-term Capital Appreciation
INVESTMENT STYLE	Global All Cap Intrinsic Value
INDEX	MSCI ACWI Net Index
INCEPTION DATE	December 31, 2019
TOTAL STRATEGY ASSETS	\$55.4 million

Performance <sup>1</sup> (%)	Annualized						
	QTD	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception
Gross of Fees	8.48	8.48	17.82	8.17	-	-	8.33
Net of Fees	8.26	8.26	16.89	7.31	-	-	7.47
MSCI ACWI Net Index <sup>2</sup>	8.20	8.20	23.22	6.95	-	-	9.79
Additional Indexes							
MSCI ACWI Value Net Index <sup>2</sup>	6.85	6.85	18.01	6.66	-	-	6.69

# Statistics<sup>3</sup>

	Standard Deviation	Beta	Tracking Error	Information Ratio	Upside Capture	Downside Capture
Ariel Global Concentrated	13.69	0.65	9.21	(0.16)	71.23	66.23
MSCI ACWI Net Index	18.40	-	-	-	-	-

Since Inception through March 31, 2024.

\*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. Total strategy assets include all accounts and investment funds employing the strategy. All other information presented is for the Ariel Global Concentrated Composite and its representative account. <sup>1</sup>Investments in non-U.S. securities may underperform and may be more volatile than comparable U.S. stocks because of the risks involving non-U.S. economies, markets, political systems, regulatory standards, currencies and taxes. The use of currency derivatives and exchangetraded funds (ETFs) may increase investment losses and expenses, and create more volatility. Investments in emerging markets present additional risks, such as difficulties in selling on a timely basis and at an acceptable price. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets. Past performance does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Net performance has been reduced by the amount of the highest fee charged to any client in the Composite during the performance period. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Fee information is available upon request and may also be found in Ariel Investments LLC's Form ADV, Part 2. <sup>2</sup>The MSCI ACWI (All Country World Index) Index is an equity index of large and mid-cap representation across 23 Developed Markets (DM) and 24 Emerging Markets (EM) countries. Inception of this benchmark was January 1, 2001. The MSCI ACWI Value Index captures large and mid-cap securities exhibiting overall value style characteristics across 23 Developed Markets countries and 24 Emerging Markets (EM) countries. Inception date of this benchmark was December 8, 1997. All MSCI Index net returns reflect the reinvestment of income and other earnings, including the dividends net of the maximum withholding tax applicable to non-resident institutional investors that do not benefit from double taxation treaties. MSCI uses the maximum tax rate applicable to institutional investors, as determined by the company's country of incorporation. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI. <sup>3</sup>Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Ariel Global Concentrated	MSCI ACWI Net Index
30.00	2,841.00
19.93	23.49
0.32	0.47
2.31	1.87
73.77	_
94.59	_
	30.00 19.93 0.32 2.31 73.77

# Sector Weightings<sup>1</sup>(%)

### Top Country Exposure<sup>2</sup>(%)

### Top 10 Positions<sup>3</sup> (%)

	Weight	Net Index
Information Technology	29.20	23.68
Consumer Discretionary	22.75	10.90
Health Care	18.52	11.14
Financials	12.42	16.06
Communication Services	8.23	7.56
Industrials	8.01	10.80
Cash	0.85	0.00
Consumer Staples	0.00	6.43
Energy	0.00	4.55
Materials	0.00	4.23
Real Estate	0.00	2.20
Utilities	0.00	2.46

Ending

**MSCIACWI** 

	Weight	Net Index
United States	40.31	63.82
Japan	11.64	5.52
France	10.08	2.84
Germany	6.78	2.04
South Korea	5.87	1.28
China	5.59	2.51
Israel	5.54	0.17
Taiwan	3.67	1.76
Belgium	3.01	0.22
Denmark	3.01	0.85
EM Exposure	16.50	9.98

Ending

**MSCIACWI** 

	6.96
1 Microsoft Corporation	0.00
2 Subaru Corporation ADR	5.98
3 NetApp, Inc.	5.70
4 Check Point Software Technologies, Ltd.	5.54
5 Michelin (CGDE)	4.96
6 DaVita, Inc.	4.66
7 Verizon Communications, Inc.	4.37
8 Baidu, Inc. ADR	3.86
9 Samsung Electronics Company, Ltd. GDR	3.74
10 Taiwan Semiconductor Manufacturing Co., Ltd. ADR	3.67
Total	49.44

Ending

# Contributors and Detractors<sup>3</sup>(%)

Top Five Relative Contributors	GICS Sector	Average Weight	Total Return	Currency Effect	Total Effect
DaVita, Inc.	Health Care	4.05	31.78	0.04	0.95
NetApp, Inc.	Information Technology	5.66	19.55	0.07	0.68
Daimler Truck Holding AG	Industrials	1.20	32.45	0.01	0.59
Subaru Corporation	Consumer Discretionary	4.94	24.61	0.05	0.55
Stellantis NV	Consumer Discretionary	2.17	34.19	0.01	0.55
Bottom Five Relative Detractors					
Baidu, Inc.	Communication Services	5.47	-11.60	0.07	-1.44
Intel Corporation	Information Technology	3.22	-11.92	0.02	-0.74
Philip Morris International, Inc.	Consumer Staples	3.96	-4.71	0.09	-0.63
Endesa SA	Utilities	2.13	-12.86	-0.03	-0.46
Gilead Sciences, Inc.	Health Care	2.74	-8.92	0.04	-0.44

Source: FactSet. Holdings categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS categorized according to FactSet. Cash weight includes any currency forwards in the portfolio, net unrealized gain/loss. <sup>2</sup>Holdings categorized according to MSCI Country and at the discretion of the Advisor. <sup>3</sup>Holdings of the same issuer aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions ranked by issuer Ending Weight. Contributors and Detractors ranked by issuer Total Effect (%). Total Effect (%) Propresents the portfolio's risk relative to the benchmark. **Tracking Error** is an active risk measure that represents the standard deviation of the excess returns between the portfolio's returns. **Beta** measures the portfolio's risk relative to the benchmark. **Tracking Error** is an active risk measure that represents the standard deviation of the excess returns between the portfolio's returns. **Beta** measures the portfolio's returns **Ratio** is the ratio of annualized residual return to residual risk. **Upside / Downside Capture** is the measure of the portfolio's reformance in both up and down markets relative to the benchmark. **Ending Weight** is the value of the holding relative to the portfolio's total assets over the period. **Forward Price/Earnings Ratio** is a valuation measure that represents the price at quarter end divided by the mean earnings per share (EPS) consensus estimate for the next thevelve months as of the run date. The holdings are summarized at the portfolio level using weighted average. **Net Debt/Equity** is a final all verage measure that represents return on average total equity for the period. Holdings are summarized at the portfolio level using weighted average. **Net Debt/Equity** is the aggregate weighted average of the portfolio's equity holdings and their respective dividend yield. Dividend Yield shown does not represent any actual pield of the strategy, does not in any way represent the portfolio's total

# Our Performance Attribution

For the Quarter Ended March 31, 2024

	Ariel G	ilobal Conce	ntrated (%)	MSCI ACWI Net Index (%)			At	tribution (%)			
GICS Sector	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect (Local)	Selection Effect (Local)	Implicit Currency Effect	Explicit Currency Effect	Total Effect
Consumer Discretionary	17.01	15.96	2.58	10.91	5.91	0.64	-0.10	1.34	0.06	0.00	1.30
Industrials	3.48	15.46	0.93	10.64	9.08	0.95	-0.04	0.47	0.08	0.00	0.51
Materials	0.00	0.00	0.00	4.22	1.89	0.04	0.25	0.00	0.04	0.00	0.29
Health Care	18.05	9.06	1.57	11.35	7.05	0.82	-0.02	0.04	0.20	0.00	0.22
Cash	1.23	0.63	0.12	0.00	0.00	0.00	-0.06	0.00	0.11	0.00	0.05
Funds	0.02	-0.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Real Estate	1.84	-3.33	-0.13	2.25	-0.92	-0.04	-0.09	0.02	0.04	0.00	-0.03
Energy	0.00	0.00	0.00	4.45	9.40	0.40	-0.04	0.00	-0.01	0.00	-0.05
Consumer Staples	3.96	-4.71	-0.40	6.60	2.64	0.17	0.11	-0.50	0.10	0.00	-0.28
Financials	15.51	8.17	1.12	15.88	9.28	1.45	-0.05	-0.40	0.16	0.00	-0.30
Utilities	2.26	-13.44	-0.37	2.49	1.48	0.02	-0.10	-0.21	-0.03	0.00	-0.33
Information Technology	25.51	7.81	2.27	23.66	12.05	2.88	-0.10	-0.87	0.18	0.00	-0.80
Communication Services	11.13	-1.67	-0.35	7.55	11.39	0.86	0.19	-1.78	0.13	0.00	-1.46
Total	100.00	7.33	7.33	100.00	8.20	8.20	-0.03	-1.88	1.05	0.00	-0.86

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.

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