Ariel investments



John W. Rogers, Jr. Lead Portfolio Manager

John P. Miller Portfolio Manager

Firm Facts

- Founded in 1983 by John W. Rogers, Jr.
- Headquartered in Chicago, with offices in New York, San Francisco and Sydney
- \$17.2 billion in Assets Under Management
- 95.2% owned by employees and board members

Our Patient Investment Philosophy

Active Patience

We take the long-term view.

Independent Thinking

We invest to our convictions, not to benchmarks.

Focused Expertise

We specialize in bottom-up, fundamental research.

Bold Teamwork

We work collaboratively with a shared commitment to excellence.

Our Value Approach

- Pioneer in small and mid-cap value investing, with one of the longest track records in the business.
- Fundamental, qualitative approach to investing.
- Concentrated yet diversified portfolios focused on our highest conviction ideas.
- In depth sector and industry expertise.



Ariel Small/Mid Cap Value

Summary

OBJECTIVE	Long-term capital appreciation
INVESTMENT STYLE	Small/Mid Cap Value
INDEX	Russell 2500™ Value Index
INCEPTION DATE	December 31, 2000
TOTAL MARKET VALUE	\$1.4 billion

Performance ¹ (%)					Annua	Annualized		
	QTD	YTD	1-Year	3-Year	5-Year	10-Year	Since Inception	
Gross of Fees	3.53	10.97	15.61	17.38	7.47	10.34	9.24	
Net of Fees	3.27	10.42	14.47	16.22	6.40	9.25	8.16	
Russell 2500™ Value Index ²	4.37	5.83	10.37	16.09	5.32	8.02	8.68	
Russell 2500™ Index ²	5.22	8.79	13.58	12.30	6.55	9.38	8.59	
S&P 500® Index ²	8.74	16.89	19.59	14.61	12.31	12.86	7.61	

Characteristics

	Ariel Small/Mid Cap Value	Russell 2500™ Value Index		
Number of Holdings	37.00	1,895.00		
Forward Price/Earnings	13.54	12.26		
Long-Term Earnings Growth (%)	8.19	6.63		
Debt Rating	BBB-	ВВ		
Interest Coverage Ratio	6.69	2.89		
Return on Equity (%)	19.08	15.02		
Discount to Private Market Value (%)	-28.27	-		
Active Share (%)	96.17	-		
Turnover (%)	17.25	-		
Beta vs. S&P 500 (5-year)	1.24	1.15		
Current beta	1.17	1.09		

*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage. Total Market Value reflects the total assets of the strategy as of the report date.

Investing in small-cap companies is more risky and volatile than investing in mid- and large-cap companies. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets. Past performance does not guarantee future results. Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Net performance has been reduced by the amount of the highest fee charged to any client in the Composite during the performance period. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Fee information is available upon request and may also be found in Ariel Investments LLC's Form ADV, Part 2.

²The Russell 2500[™] Value Index measures the performance of the small to mid-cap value segment of the U.S. equity universe. It includes those Russell 2500 companies with relatively lower price-to-book ratios, lower forecasted growth values and lower sales per share historical growth. Inception of this benchmark is July 1, 1995. The Russell 2500™ Index measures the performance of the small to mid-cap segment of the U.S. equity universe, commonly referred to as "smid" cap. The Russell 2500 Index is a subset of the Russell 3000® Index. It includes approximately 2500 of the smallest securities based on a combination of their market cap and current index membership. Inception of this benchmark is June 1, 1990. The S&P 500® Index is widely regarded as the best gauge of large-cap U.S. equities. It includes 500 leading companies and covers approximately 80% of available U.S. market capitalization. Russell® is a trademark of London Stock Exchange Group, which is the source and owner of the Russell Indexes' trademarks, service marks and copyrights. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes or underlying data and no party may rely on any Russell Indexes and/or underlying data contained in this communication. No further distribution of Russell data is permitted without Russell's express written consent. Russell does not promote, sponsor or endorse the content of this communication.

³Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.

Contribution

Industry Weightings¹(%)

	Ending Weight	Russell 2500™ Value Index
Consumer Discretionary	36.86	15.39
Industrials	23.00	21.11
Financials	22.64	17.65
Health Care	7.75	8.37
Real Estate	4.81	10.68
Consumer Staples	1.96	2.76
Utilities	1.80	4.13
Cash	1.19	0.00
Basic Materials	0.00	4.67
Energy	0.00	5.50
Technology	0.00	8.24
Telecommunications	0.00	1.50

Top 10 Positions²(%)

		Russell ICB Industry	Ending Weight
1	Royal Caribbean Cruises, Ltd.	Consumer Discretionary	5.04
2	Boyd Gaming Corporation	Consumer Discretionary	4.89
3	Affiliated Managers Group, Inc.	Financials	4.69
4	Axalta Coating Systems, Ltd.	Industrials	3.78
5	Lazard, Ltd., Class A	Financials	3.71
6	Mattel, Inc.	Consumer Discretionary	3.60
7	Gentex Corporation	Consumer Discretionary	3.54
8	Paramount Global, Class B	Consumer Discretionary	3.49
9	Carlyle Group, Inc.	Financials	3.42
10	Madison Square Garden Entertainment Corporation	Consumer Discretionary	3.39
To	tal		39.56

Market Cap Exposure (% of investments)

	Ariel Small/Mid Cap Value	Russell 2500™ Value Index
Large (\$143.13B & Above)	0.00	0.00
Medium/Large (\$41.74B - \$143.13B)	0.00	0.00
Medium (\$12.63B - \$41.74B)	23.19	7.66
Medium/Small (\$4.32B - \$12.63B)	53.71	57.04
Small (\$4.32B & Below)	23.11	35.30

	Ariel Small/Mid Cap Value	Russell 2500™ Value Index
Weighted Average (\$M)	\$8,769	\$6,520
Smallest (\$M)	\$312	\$44
Largest (\$M)	\$26,530	\$18,636

Average

Total

Contributors and Detractors²(%)

Top Five Contributors	ive Contributors Russell ICB Industry		Return	to Return	
Royal Caribbean Cruises, Ltd.	Consumer Discretionary	4.71	58.87	2.39	
Generac Holdings, Inc.	Industrials	1.68	38.07	0.61	
Boyd Gaming Corporation	Consumer Discretionary	5.25	8.44	0.45	
Masco Corporation	Industrials	2.28	16.06	0.35	
Axalta Coating Systems, Ltd.	Industrials	3.84	8.32	0.33	
Bottom Five Detractors					
Paramount Global, Class B	Consumer Discretionary	3.93	-28.47	-1.36	
Envista Holdings Corporation	Health Care	2.46	-17.22	-0.53	
Northern Trust Corporation	Financials	2.54	-15.03	-0.45	
Adtalem Global Education, Inc.	Consumer Discretionary	2.46	-11.08	-0.25	
Bio-Rad Laboratories, Inc.	Health Care	0.41	-21.01	-0.24	

Source: FactSet. ¹Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to FactSet. ²Holdings of the same issuer are aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions are ranked by issuer Ending Weight. Contributiors and Detractors are ranked by issuer Contribution to Return (%). Contribution to Return (%) is the Ending Weight (%) times the Total Return (%) linked daily for the period. Average Weight is the average value of the holding relative to the portfolio's total assets over the period. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. **Quantitative Measures: Forward Price/Earnings Ratio** is a valuation measure that represents the price at quarter end divided by the mean earnings per share (EPS) consensus estimate for the next twelve months as of the run date. The holdings are summarized at the portfolio level using weighted harmonic average and exclude negative earnings. **Discount to Private Market Value** is the percentage discount at which the portfolio traded relative to Ariel Investment's internally generated estimate of the portfolio's private market value (PMV). **Long Term Estimated Earnings Growth**, an income statement measure, is the percent growth rate of the median earnings per share (EPS) consensus estimate for the unreported current year+1, current year+2, and current year+3 as of the run date. Holdings are summarized at the portfolio level using weighted average. **Debt Rating** is sourced from S&P issuers long term credit ratings for common stocks. **Interest Coverage Ratio** is a liquidity measure that represents the ratio of earnings before interest and taxes (EBIT) relative to the interest expense for the period. Holdings categorized as Financials by the Russell Industry Classification Benchmark (ICB) are excluded from the portfolio summary statistic. The holdings are summarized at the portf

Our Performance Attribution

For the Quarter Ended June 30, 2023

	Ariel Small/Mid Cap Value (%)			Russell	Russell 2500™ Value Index (%)			Attribution (%)		
Russell ICB Industry	Average Weight	Total Return	Contribution to Return	Average Weight	Total Return	Contribution to Return	Allocation Effect	Selection + Interaction	Total Effect	
Real Estate	4.75	8.85	0.44	11.23	2.65	0.29	0.11	0.27	0.39	
Utilities	1.77	6.49	0.12	4.58	-2.70	-0.14	0.19	0.17	0.35	
Basic Materials	0.00	0.00	0.00	4.99	-1.45	-0.12	0.31	0.00	0.31	
Consumer Discretionary	37.30	5.43	2.01	15.45	5.11	0.75	0.15	0.14	0.29	
Telecommunications	0.00	0.00	0.00	1.36	-5.49	-0.08	0.14	0.00	0.14	
Energy	0.00	0.00	0.00	4.98	3.52	0.20	0.04	0.00	0.04	
Cash	1.48	1.26	0.02	0.00	0.00	0.00	-0.03	0.00	-0.03	
Technology	0.00	0.00	0.00	7.08	5.33	0.44	-0.08	0.00	-0.08	
Consumer Staples	2.12	-5.56	-0.14	2.92	2.25	0.06	0.02	-0.17	-0.15	
Financials	22.66	-0.14	0.02	19.21	1.33	0.23	-0.08	-0.35	-0.43	
Industrials	22.04	6.75	1.49	19.59	11.55	2.29	0.16	-1.01	-0.85	
Health Care	7.87	-4.43	-0.47	8.61	5.23	0.45	-0.00	-0.85	-0.86	
Total	100.00	3.50	3.50	100.00	4.37	4.37	0.92	-1.80	-0.88	

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.

Ariel Investments claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The GIPS Composite Report for the strategy presented herein is available at www.arielinvestments.com or can be requested from clientserviceIR@arielinvestments.com.