

## Ariel Emerging Markets Value

### Summary (Middle East)

|                           |                                |
|---------------------------|--------------------------------|
| <b>OBJECTIVE</b>          | Long-term Capital Appreciation |
| <b>INVESTMENT STYLE</b>   | Emerging Markets Value         |
| <b>INDEX</b>              | MSCI EM Net Index              |
| <b>INCEPTION DATE</b>     | April 30, 2023                 |
| <b>TOTAL MARKET VALUE</b> | \$10.5 million                 |



Henry Mallari-D'Auria<sup>CFA</sup>  
Lead Portfolio Manager



Vlad Byalik  
Portfolio Manager



Christine Phillpotts<sup>CFA</sup>  
Portfolio Manager

### Firm Facts

- Founded in **1983** by John W. Rogers, Jr.
- Headquartered in **Chicago**, with offices in **New York, San Francisco** and **Sydney**
- **\$14.8 billion** in Assets Under Management\*
- **95.3%** owned by employees and board members

### Our Patient Investment Philosophy

#### Active Patience

We take the long-term view.

#### Independent Thinking

We invest to our convictions, not to benchmarks.

#### Focused Expertise

We specialize in emerging markets.

#### Bold Teamwork

We have a long-tenure of working together with a shared commitment to excellence.

### Our Value Approach

- Prioritizes research using fundamental, quantitative, and country analysis.
- Seeks to own mispriced companies with discernable investment catalysts, offering attractive long-term earnings power.
- Expertise in most inefficient segments of emerging market universe.
- Strives to build concentrated high-conviction portfolios.

### Performance<sup>1</sup> (%)

|                                      | QTD   | YTD | 1-Year | Annualized |        |         |                 |
|--------------------------------------|-------|-----|--------|------------|--------|---------|-----------------|
|                                      |       |     |        | 3-Year     | 5-Year | 10-Year | Since Inception |
| Gross of Fees                        | 0.98  | -   | -      | -          | -      | -       | 5.34            |
| Net of Fees                          | 0.74  | -   | -      | -          | -      | -       | 4.92            |
| MSCI EM Net Index <sup>2</sup>       | -2.93 | -   | -      | -          | -      | -       | -0.93           |
| <b>Additional Indexes</b>            |       |     |        |            |        |         |                 |
| MSCI EM Value Net Index <sup>2</sup> | -0.78 | -   | -      | -          | -      | -       | 1.32            |

### Characteristics<sup>3</sup>

|                        | Ariel Emerging Markets Value | MSCI EM Net Index |
|------------------------|------------------------------|-------------------|
| Number of Holdings     | 62.00                        | 1,437.00          |
| Forward Price/Earnings | 7.94                         | 11.33             |
| Price to Book          | 1.06                         | 1.75              |
| Return on Equity (%)   | 14.94                        | 17.48             |
| Dividend Yield         | 3.12                         | 3.04              |
| Active Share (%)       | 86.51                        | -                 |

\*Assets under management include \$1.48 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage.

<sup>1</sup>Current performance may be lower or higher than the performance data quoted. Performance results may be preliminary, are net of transaction costs and reflect the reinvestment of dividends and other earnings. Net performance has been reduced by the amount of the highest fee charged to any client in the Ariel Emerging Markets Value Composite during the performance period. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Fee information is available upon request and may also be found in Ariel Investments LLC's Form ADV, Part 2. Returns are calculated in U.S. dollars. **Past performance does not guarantee future results. Investments in non-U.S. securities may underperform and may be more volatile than comparable U.S. stocks because of the risks involving non-U.S. economies, markets, political systems, regulatory standards, currencies and taxes. The use of currency derivatives and exchange-traded funds (ETFs) may increase investment losses and expenses, and create more volatility. Investments in emerging markets present additional risks, such as difficulties in selling on a timely basis and at an acceptable price. The intrinsic value of the stocks in which the portfolio invests may never be recognized by the broader market. The portfolio is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. Investing in equity stocks is risky and subject to the volatility of the markets.** <sup>2</sup>The MSCI Emerging Markets Index captures large and mid cap representation across 24 Emerging Markets (EM) countries. With 1,377 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country. Inception of this benchmark was December 29, 2001. **The MSCI Emerging Markets Value Index** captures large and mid cap securities exhibiting overall value style characteristics across 24 Emerging Markets (EM) countries. Inception of the benchmark was December 8, 1997. All MSCI Index net returns reflect the reinvestment of income and other earnings, including the dividends net of the maximum withholding tax applicable to non-resident institutional investors that do not benefit from double taxation treaties. MSCI uses the maximum tax rate applicable to institutional investors, as determined by the company's country of incorporation. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI.<sup>3</sup>Definitions for the metrics below are detailed on page 2 under the section entitled Quantitative Measures.



| Sector Weightings <sup>1</sup> (%) |               |                   | Top Country Exposure <sup>2</sup> (%) |               |                   | Top 10 Positions <sup>3</sup> (%) |  |               |
|------------------------------------|---------------|-------------------|---------------------------------------|---------------|-------------------|-----------------------------------|--|---------------|
|                                    | Ending Weight | MSCI EM Net Index |                                       | Ending Weight | MSCI EM Net Index |                                   |  | Ending Weight |
| Financials                         | 28.96         | 22.25             | China                                 | 26.99         | 29.99             | 1                                 | SK Hynix, Inc.                                   | 6.34          |
| Information Technology             | 18.07         | 20.22             | South Korea                           | 19.01         | 12.17             | 2                                 | KB Financial Group, Inc.                         | 5.30          |
| Consumer Discretionary             | 17.60         | 13.70             | Taiwan                                | 8.94          | 14.72             | 3                                 | Alibaba Group Holding, Ltd.                      | 4.69          |
| Real Estate                        | 8.83          | 1.74              | Brazil                                | 7.18          | 5.41              | 4                                 | Taiwan Semiconductor Manufacturing Company, Ltd. | 4.47          |
| Utilities                          | 8.62          | 2.61              | India                                 | 6.89          | 15.73             | 5                                 | Hana Financial Group, Inc.                       | 4.15          |
| Materials                          | 5.46          | 7.97              | Philippines                           | 5.71          | 0.63              | 6                                 | China Oilfield Services, Ltd.                    | 2.90          |
| Energy                             | 4.68          | 5.25              | Vietnam                               | 5.35          | 0.00              | 7                                 | Ping An Insurance Group Company of China, Ltd.   | 2.62          |
| Industrials                        | 2.94          | 6.74              | United Arab Emirates                  | 3.01          | 1.41              | 8                                 | Power Grid Corporation of India, Ltd. P-Note     | 2.58          |
| Health Care                        | 1.72          | 3.77              | Mexico                                | 2.13          | 2.49              | 9                                 | Banco BTG Pactual SA                             | 2.52          |
| Cash                               | 1.59          | 0.00              | Zambia                                | 1.98          | 0.00              | 10                                | State Bank of India GDR                          | 2.48          |
| Consumer Staples                   | 1.40          | 6.18              | <b>EM Exposure</b>                    | <b>88.13</b>  | <b>100.00</b>     | <b>Total</b>                      | <b>38.06</b>                                     |               |
| Other                              | 0.13          | 0.00              | <b>Frontier Exposure</b>              | <b>10.28</b>  | <b>0.00</b>       |                                   |  |               |
| Communication Services             | 0.00          | 9.56              |                                       |               |                   |                                   |  |               |

| Contributors and Detractors <sup>3</sup> (%) |                        |                |              |                 |              |
|--|------------------------|----------------|--------------|-----------------|--------------|
| Top Five Relative Contributors               | GICS Sector            | Average Weight | Total Return | Currency Effect | Total Effect |
| KB Financial Group, Inc.                     | Financials             | 5.05           | 13.90        | -0.05           | 0.76         |
| King Yuan Electronics Company, Ltd.          | Information Technology | 2.02           | 34.54        | -0.04           | 0.63         |
| China Oilfield Services, Ltd.                | Energy                 | 2.79           | 16.26        | 0.04            | 0.48         |
| Emaar Properties PJSC                        | Real Estate            | 1.54           | 25.43        | 0.02            | 0.36         |
| FPT Corp.                                    | Information Technology | 1.40           | 23.17        | -0.02           | 0.32         |
| Bottom Five Relative Detractors              |                        |                |              |                 |              |
| Zhongsheng Group Holdings, Ltd.              | Consumer Discretionary | 0.71           | -26.33       | 0.01            | -0.19        |
| Sendas Distribuidora SA                      | Consumer Staples       | 1.50           | -14.77       | -0.03           | -0.19        |
| Vinhomes Joint Stock Company                 | Real Estate            | 1.08           | -19.72       | -0.01           | -0.18        |
| Bank Polska Kasa Opieki SA                   | Financials             | 1.50           | -15.27       | -0.08           | -0.18        |
| Guangzhou Automobile Group Company, Ltd.     | Consumer Discretionary | 1.27           | -16.10       | 0.02            | -0.18        |

Source: FactSet. <sup>1</sup>Holdings categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS categorized according to FactSet. <sup>2</sup>Holdings categorized according to MSCI Country and at the discretion of the Advisor. <sup>3</sup>Holdings of the same issuer aggregated and if held as depositary receipts it is not so specified. The portfolio's Top 10 Positions ranked by issuer Ending Weight. Contributors and Detractors ranked by issuer Total Effect (%). Total Effect (%) represents the opportunity cost of the investment decisions in a portfolio relative to the overall benchmark. Holdings of the same issuer are aggregated and may include depositary receipts. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. **Quantitative Measures: Forward Price/Earnings Ratio** is a valuation measure that represents the price at quarter end divided by the mean earnings per share (EPS) consensus estimate for the next twelve months as of the run date. The holdings are summarized at the portfolio level using weighted harmonic average and exclude negative earnings. **Price to Book** is a valuation measure that represents the price divided by the book value per share. Holdings are summarized at the portfolio level using weight harmonic average. **Return on Equity** is a profitability measure that represents return on average total equity for the period. Holdings are summarized at the portfolio level using weighted average. **Dividend Yield** is the aggregate weighted average of the portfolio's equity holdings and their respective dividend yield. Dividend Yield shown does not represent any actual yield of the strategy, does not in any way represent the portfolio's total return, and does not reflect the deduction of strategy expenses. **Active Share** measures the degree the portfolio deviates from the benchmark. **Ending Weight** is the value of the holding relative to the portfolio's total assets as of the report date. **Average Weight** is the average value of the holding relative to the portfolio's total assets over the period. The sectors shown for the Emerging Markets strategies are the Global Industry Classification Standard ("GICS"). GICS was developed by and is the exclusive property and service mark of MSCI Inc. and Standard & Poor's (S&P), a division of The McGraw Hill Companies, Inc. GICS is licensed for use by Ariel Investments, LLC. Neither MSCI, S&P nor any third party involved in making or compiling GICS or any GICS classifications makes any express or implied warranties or representations with respect to such standard or classification (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability and fitness for a particular purpose with respect to any such standard or classification. Without limiting any of the foregoing, in no event shall MSCI, S&P, any of their affiliates or any third party involved in making or compiling the GICS or any GICS classifications have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

# Our Performance Attribution

For the Quarter Ended September 30, 2023

| GICS Sector            | Ariel Emerging Markets Value (%) |              |                        | MSCI EM Net Index (%) |              |                        | Attribution (%)           |                          |                          |                          |              |
|------------------------|----------------------------------|--------------|------------------------|-----------------------|--------------|------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------|
|                        | Average Weight                   | Total Return | Contribution to Return | Average Weight        | Total Return | Contribution to Return | Allocation Effect (Local) | Selection Effect (Local) | Implicit Currency Effect | Explicit Currency Effect | Total Effect |
| Financials             | 28.35                            | 2.38         | 0.62                   | 21.81                 | -1.72        | -0.38                  | 0.09                      | 1.22                     | -0.08                    | 0.00                     | 1.23         |
| Information Technology | 18.28                            | -0.93        | -0.17                  | 20.64                 | -6.80        | -1.37                  | 0.09                      | 1.09                     | 0.00                     | 0.00                     | 1.19         |
| Real Estate            | 8.83                             | 2.84         | 0.18                   | 1.74                  | -0.58        | -0.01                  | 0.09                      | 0.37                     | 0.00                     | 0.00                     | 0.46         |
| Communication Services | 0.00                             | 0.00         | 0.00                   | 9.72                  | -5.86        | -0.57                  | 0.39                      | 0.00                     | -0.10                    | 0.00                     | 0.29         |
| Industrials            | 2.90                             | 4.68         | 0.14                   | 6.68                  | -3.94        | -0.27                  | 0.02                      | 0.21                     | 0.05                     | 0.00                     | 0.29         |
| Materials              | 5.69                             | 0.13         | 0.02                   | 7.95                  | -3.60        | -0.29                  | 0.02                      | 0.25                     | -0.03                    | 0.00                     | 0.23         |
| Utilities              | 8.20                             | -0.67        | -0.04                  | 2.57                  | -3.03        | -0.08                  | 0.01                      | 0.14                     | 0.04                     | 0.00                     | 0.20         |
| Consumer Discretionary | 17.99                            | 0.07         | 0.05                   | 13.74                 | 0.77         | 0.05                   | 0.15                      | -0.12                    | 0.01                     | 0.00                     | 0.05         |
| Cash                   | 1.63                             | 1.20         | 0.02                   | 0.00                  | 0.00         | 0.00                   | 0.02                      | 0.00                     | 0.02                     | 0.00                     | 0.04         |
| Health Care            | 1.68                             | 3.42         | 0.04                   | 3.76                  | -0.81        | -0.03                  | -0.04                     | 0.11                     | -0.05                    | 0.00                     | 0.03         |
| Energy                 | 4.61                             | 7.08         | 0.31                   | 5.13                  | 6.32         | 0.30                   | -0.05                     | -0.03                    | 0.06                     | 0.00                     | -0.02        |
| Funds                  | 0.34                             | -6.43        | -0.01                  | 0.00                  | 0.00         | 0.00                   | -0.03                     | 0.00                     | 0.00                     | 0.00                     | -0.02        |
| Consumer Staples       | 1.50                             | -14.77       | -0.24                  | 6.26                  | -4.36        | -0.27                  | 0.07                      | -0.14                    | -0.04                    | 0.00                     | -0.11        |
| <b>Total</b>           | <b>100.00</b>                    | <b>0.92</b>  | <b>0.92</b>            | <b>100.00</b>         | <b>-2.93</b> | <b>-2.93</b>           | <b>0.85</b>               | <b>3.11</b>              | <b>-0.11</b>             | <b>0.00</b>              | <b>3.85</b>  |

Source: FactSet. Total Return (%) does not represent the performance of the Composite for the period. The portfolio holdings are of a representative account and not reflective of the portfolio holdings of the Composite, of clients as a whole, or of the strategy. The representative account was selected because it has no client-imposed restrictions and minimal planned contributions and withdrawals. The portfolio holdings would differ from those of another client account if different client-imposed restrictions were applied, and also may vary from other differences such as cash flow. Holdings are categorized according to the MSCI Global Industry Classification Standard (GICS). Holdings not classified by GICS are categorized according to FactSet. The portfolio return for each category reflects the percentage returns of the stocks in each category.

**Notes to Non-US Investors:** Ariel Investments, LLC ("Ariel"), a Delaware limited liability company, offers its investment advisory services through separately managed accounts to institutional investors in certain non-U.S. jurisdictions. Ariel is headquartered in Chicago, Illinois, with offices in New York, San Francisco, and Sydney. Ariel is registered as an investment adviser with the U.S. Securities and Exchange Commission and regulated under U.S. laws, which differ from the laws of other countries. Ariel is not licensed or registered in any other jurisdiction, and intends to limit its activities to remain exempt from any requirements to register or obtain a license outside of the U.S. This material should not be considered a solicitation for business outside the U.S. and should not be further distributed. **Oman Investors:** This material neither constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy Non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). Additionally, this material is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman. **Saudi Arabia Investors:** Neither this material nor any investment interest in the separate account have been approved, disapproved or passed on in any way by the Capital Market Authority or any other governmental authority in the Kingdom of Saudi Arabia, nor has the separate account received authorisation or licensing from the Capital Market Authority or any other governmental authority in the Kingdom of Saudi Arabia to market or sell the investment interests in the separate account within the Kingdom of Saudi Arabia. This material does not constitute and may not be used for the purpose of an offer or invitation. No services relating to the separate account, including the receipt of applications and the allotment or redemption of investment interests, may be rendered by the separate account or its investment adviser within the Kingdom of Saudi Arabia.

Ariel Investment, LLC is a money management firm headquartered in Chicago, Illinois with offices in New York, San Francisco, and Sydney. Taking a long-term view and applying independent thinking to our investment decisions, we span the market cap spectrum from small to large and cover the globe with our international and global offerings. The Emerging Markets Value strategy seeks long-term capital appreciation as a primary objective. The strategy's secondary objective is to seek long-term capital preservation, to generate attractive absolute and risk-adjusted returns, and to attain higher relative returns compared to its benchmark over a full market cycle. The strategy invests primarily in equity securities of both U.S. and foreign (non-U.S.) issuers, including issuers in developed or emerging markets. The Emerging Markets Value Composite differs from its benchmark because it has fewer holdings. Index returns reflect the reinvestment of income and other earnings. Indexes are unmanaged, and investors cannot invest directly in an index.