

New Account Application

Please do not use this form for IRA or Entity accounts

Mail to: Ariel Investment Trust c/o U.S. Bank Global Fund Services PO Box 701 Milwaukee, WI 53201-0701 Overnight Express Mail to: Ariel Investment Trust c/o U.S. Bank Global Fund Services 615 E. Michigan St., FL3 Milwaukee, WI 53202-5207

>> In compliance with the USA PATRIOT Act, all financial institutions (including mutual funds) are required to obtain, verify and record the following information for all registered owners or others who may be authorized to act on an account: **full name**, **date of birth**, **Social Security number and permanent street address. Trust accounts require additional documentation.** This information will be used to verify your true identity. We will return your application if any of this information is missing, and we may request additional information from you for verification purposes. In the rare event that we are unable to verify your identity, the Fund reserves the right to redeem your account at the current day's net asset value.

1 Investor Inf	ormation Select one
□ T., di., id., .1	
☐ Individual	
	FIRST NAME M.I. LAST NAME DATE OF BIRTH (MM/DD/YYYY)
	SOCIAL SECURITY NUMBER
☐ Joint Owner	
	FIRST NAME M.I. LAST NAME DATE OF BIRTH (MM/DD/YYYY)
	SOCIAL SECURITY NUMBER
	Registration will be Joint Tenancy with Rights of Survivorship (JTWROS) unless otherwise specified.
☐ Gift to Minor	
	CUSTODIAN'S FIRST NAME (ONLY ONE) M.I. LAST NAME DATE OF BIRTH (MM/DD/YYYY)
	CUSTODIAN'S SOCIAL SECURITY NUMBER
	MINOR'S FIRST NAME (ONLY ONE) M.I. LAST NAME DATE OF BIRTH (MM/DD/YYYY)
	MINOR'S SOCIAL SECURITY NUMBER MINOR'S STATE OF RESIDENCE
	Upon reaching the age of majority (which varies by state), the custodian may request to remove themselves as custodian in order to reregister the account solely in the former minor's name. Upon reaching the age of termination (which varies by state), the former minor will
	take ownership and control of this account. The custodian will no longer be able to act after the minor reaches the age of termination. Please
	note that any money that the custodian contributes cannot be taken back and will be owned by the former minor. Additionally, at the age of termination, purchases and redemptions will be restricted and any dividends and/or capital gains set to pay out in cash will be reinvested
	until the former minor completes a New Account Application in their name and takes control of the account.
	Minor's Address Check box if minor's address is the same as the custodian's address. If not, please provide the minor's address below.
	STREET APT/SUITE
	CITY STATE ZIP CODE

1 Investor II	mormation continued	
□ Trust	NAME OF TRUST NAME(S) OF TRUSTEE(S) SOCIAL SECURITY NUMBER / TAX I.D. NUMBER	DATE OF AGREEMENT (MM/DD/YYYY) ence of your trust such as your Trust Agreement (including the powers and
	Principal Place of Business - Foreign addresses and PO APT / SUITE STATE ZIP CODE EVENING PHONE NUMBER	☐ Mailing Address* (if different from Permanent Address If completed, this address will be used as the Address of Record for all statements, checks and required mailings. Foreign addresses are not allowed. STREET APT / SUITE CITY *A PO Box may be used as the mailing address.
E-MAIL ADDRESS Duplicate S Complete only if you wis duplicate statements. COMPANY NAME NAME STREET	Atatement #1 Sh someone other than the account owner(s) to receive APT / SUITE STATE ZIP CODE	Duplicate Statement #2 Complete only if you wish someone other than the account owner(s) to receive duplicate statements. COMPANY NAME NAME STREET APT / SUITE CITY STATE ZIP CODE

☐ By check: Make check payable to Ariel Investment Trust. Note: All checks must be in U.S. Dollars drawn on a domestic bank. The Fund will not accept payment in cash or money orders. The Fund does not accept post dated checks or any conditional order or payment. To prevent check fraud, the Fund will not accept third party checks, Treasury checks, credit card checks, traveler's checks or starter checks for the purchase of shares. **■ By wire:** Call 800-292-7435. Note: A completed application is required in advance of a wire. Capital Gains Dividends Reinvest Cash* Reinvest Cash* **Investment Amount** If nothing is selected, capital gains and or Percentage dividends will be reinvested. Ariel Fund \$/% ☐ Investor Class / ARGFX / 2220 \$1,000 min \$/% ☐ Institutional Class / ARAIX / 2230 \$1,000,000 min Ariel Appreciation Fund \$/% ☐ Investor Class / CAAPX / 2221 \$1,000 min \$/% ☐ Institutional Class / CAAIX / 2231 \$1,000,000 min Ariel Focus Fund \$/% ☐ Investor Class / ARFFX / 2222 \$1,000 min \$/% ☐ Institutional Class / AFOYX / 2232 \$1,000,000 min Ariel International Fund ☐ Investor Class / AINTX / 2225 \$1,000 min \$/% ☐ Institutional Class / AINIX / 2235 \$1,000,000 min Ariel Global Fund \$/% ☐ Investor Class / AGLOX / 2226 \$1,000 min \$/% ☐ Institutional Class / AGLYX / 2236 \$1,000,000 min Money Market Fund ☐ State Street Institutional U.S. Government Money Market Fund** *If cash distribution should be paid, please select one: \square Check to Address of Record \square ACH to Bank of Record Valid Voided Check or Savings

3 Investment and Distribution Options

Deposit Slip Needed in Section 8

^{**}In order to invest in the State Street Institutional U.S. Government Money Market Fund, an account in one of our Funds must be established prior to, or in conjunction with, opening an account containing the State Street Institutional U.S. Government Money Market Fund. An investment in the State Street Institutional U.S. Government Money Market Fund is not a deposit of any bank and is not insured or guaranteed by the FDIC or any other government agency. If you are purchasing shares of the State Street Institutional U.S. Government Money Market Fund, you will receive the prospectus with the confirmation of your purchase.

4 Cost Basis Method

The Cost Basis Method you elect applies to all covered shares acquired from January 1, 2012 forward and to all identically registered existing and future accounts you may establish, unless otherwise noted. The Cost Basis Method you select will determine the order in which shares are redeemed and how your cost basis information is calculated and subsequently reported to you and to the Internal Revenue Service (IRS). **Please consult your tax advisor to determine which Cost Basis Method best suits your specific situation.** If you do not elect a Cost Basis Method, your account will default to **Average Cost**.

Primary Method (Select only one)
☐ Average Cost – averages the purchase price of acquired shares
☐ First In, First Out – oldest shares are redeemed first
☐ Last In, First Out – newest shares are redeemed first
☐ Low Cost – least expensive shares are redeemed first
☐ High Cost – most expensive shares are redeemed first
☐ Loss/Gain Utilization – depletes shares with losses prior to shares with gains and short-term shares prior to long
term shares
□ Specific Lot Identification – you must specify the share lots to be sold at the time of a redemption (This method requires
you elect a Secondary Method below, which will be used for systematic redemptions and in the event the lots you
designate for a redemption are unavailable.)
Secondary Method – applies only if Specific Lot Identification was elected as the Primary Method (Select only one)
☐ First In, First Out
☐ Last In, First Out
☐ Low Cost
☐ High Cost
☐ Loss/Gain Utilization
Note: If a Secondary Method is not elected, First In, First Out will be used.

5 Telephone and Internet Options

You automatically have the ability to make telephone and/or internet purchases*, redemptions* or exchanges per the prospectus, unless you specifically decline below. See the prospectus for minimum and maximum amounts.

* You must provide bank instructions and a voided check or savings deposit slip in the Bank Information section.

Please check the box below if you wish to decline these options. If the options are not declined, you are acknowledging acceptance of these options.

☐ I decline telephone and/or internet transaction privileges.

Should you wish to add the options at a later date, a signature guarantee may be required. Please refer to the prospectus or call our shareholder services department for more information.

6 Automatic Investment Plan (AIP)

Your signed application must be received up to 7 business days prior to initial transaction.

If you choose this option, funds will be automatically transferred from your bank account. Please attach a voided check or savings deposit slip to Section 8 of this application. We are unable to debit mutual fund or pass-through ("for further credit") accounts.

Draw money for r	my AIP	Monthly
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\$50 minimum

☐ Ariel Fund				
	AMOUNT PER DRAW	AIP START MONTH	AIP START DAY	
☐ Ariel Appreciation Fund				
	AMOUNT PER DRAW	AIP START MONTH	AIP START DAY	
☐ Ariel Focus Fund				
	AMOUNT PER DRAW	AIP START MONTH	AIP START DAY	
☐ Ariel International Fund				
	AMOUNT PER DRAW	AIP START MONTH	AIP START DAY	
☐ Ariel Global Fund				
	AMOUNT PER DRAW	AIP START MONTH	AIP START DAY	

Please keep in mind that:

- There is a fee if the automatic purchase cannot be made (assessed by redeeming shares from your account).
- Participation in the plan will be terminated upon redemption of all shares.

7 Bank Information

If you selected any options which require banking information, please attach a voided check or preprinted savings deposit slip. We are unable to debit or credit mutual fund or pass-through ("for further credit") accounts.

Please contact your financial institution to determine if it participates in the Automated Clearing House System (ACH).

John Doe Jane Doe 123 Main St. Anytown, USA 12345			53289
Pay to the order of	4010	\$\$	DOLLARS
Memo	Signed		

8 E-Delivery Options

I would like to: ☐ Receive prospectuses, annual reports and semi annual reports electronically ☐ Receive statements electronically ☐ Receive tax statements electronically

By selecting any of the above options, you agree to waive the physical delivery of the prospectus, fund reports, account statements and/or tax forms. If you have opted to receive your statements or tax forms electronically, you will need to establish on-line access to your account, which you may do once your account has been established by visiting www.arielinvestments.com.

Please note, you must provide your email address in Permenant Street Address section to enroll in eDelivery.

9 Signature and Certification Required by the Internal Revenue Service

- ✓ I have received and understand the prospectus for the Ariel Investment Trust (the "Fund"). I understand the Fund's investment objectives and policies and agree to be bound by the terms of the prospectus. Before I request an exchange, I will obtain the current prospectus for each Fund. I acknowledge and consent to the householding (i.e., consolidation of mailings) of regulatory documents such as prospectuses, shareholder reports, proxy statements, and other similar documents. I may contact the Fund to revoke my consent. I agree to notify the Fund of any errors or discrepancies within 45 days after the date of the statement confirming a transaction. The statement will be deemed to be correct, and the Fund and its transfer agent shall not be liable, if I fail to notify the Fund within such time period. I certify that I am of legal age and have the legal capacity to make this purchase.
- ✓ The Fund, its transfer agent, and any of their respective agents or affiliates will not be responsible for banking system delays beyond their control. By completing the banking sections of this application, I authorize my bank to honor all entries to my bank account initiated through U.S. Bank, N.A., on behalf of the applicable Fund. The Fund, its transfer agent, and any of their respective agents or affiliates will not be liable for acting upon instructions believed to be genuine and in accordance with the procedures described in the prospectus or the rules of the Automated Clearing House. When AIP or Telephone Purchase transactions are presented, sufficient funds must be in my account to pay them. I agree that my bank's treatment and rights to respect each entry shall be the same as if it were signed by me personally. I agree that if any such entries are not honored with good or sufficient cause, my bank shall be under no liability whatsoever. I further agree that any such authorization, unless previously terminated by my bank in writing, is to remain in effect until the Fund's transfer agent receives and has had reasonable amount of time to act upon a written notice of revocation.
- ✓ I understand that my mutual fund account assets may be transferred to my state of residence if no activity occurs within my account during the inactivity period specified in my State's abandoned property laws.
- ✓ Under penalty of perjury, I certify that (1) the Social Security or taxpayer identification number shown on this form is my correct taxpayer identification number, and (2) I am not subject to backup withholding as a result of either being exempt from backup withholding, not being notified by the IRS of a failure to report all interest or dividends, or the IRS has notified me that I am no longer subject to backup withholding, (3) I am a U.S. person (including a U.S. resident alien), and (4) I am exempt from FATCA reporting. (Cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding due to a failure to report all interest and dividends.)

The IRS does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

OCONATUDE OF OWNERS	DATE (MM/DDAAAA)
SIGNATURE OF OWNER*	DATE (MM/DD/YYYY)
SIGNATURE OF JOINT OWNER*	DATE (MM/DD/YYYY)

^{*} If shares are to be registered in (1) joint names, both persons must sign, (2) a custodian for a minor, the custodian should sign, (3) a trust, the trustee(s) should sign.

0 Dealer Information	
DEALER NAME	REPRESENTATIVE'S LAST NAME FIRST NAME M.I.
DEALER'S ID BRANCH ID	REPRESENTATIVE'S ID
DEALER HEAD OFFICE INFORMATION:	REPRESENTATIVE BRANCH OFFICE INFORMATION
ADDRESS	ADDRESS CODE
L CITY/STATE/ZIP	CITY/STATE/ZIP
L TELEPHONE NUMBER	TELEPHONE NUMBER
1 How Did You Hear About Ariel Invest	ments?
Please let us know how you learned about Ariel I	
☐ Conference	
☐ Financial Advisor	Radio
☐ Friend	Television
☐ Other	
Before you mail, have you:	
	on? Enclosed your personal check made payable to the Ariel
 Social Security or Tax ID Number in Investor Information section? 	Investment Trust? ☐ Included a voided check or savings deposit slip, if applicable?
Birth Date in Investor Information section?	☐ Signed your application in Signature section?
- Full Name in Investor Information section?	☐ Enclosed additional documentation, if applicable?
 Permanent street address in Permanent Street Address 	, 11

For additional information please call toll-free 800-292-7435 or visit us on the web at www.arielinvestments.com.

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