

## ARIEL FOCUSED VALUE COMPOSITE

## GIPS Composite Report

For the period from 01/01/11 – 12/31/20

Year end	Gross Annual Return	Net Annual Return	Russell 1000 Value Index	3-Year Annualized Standard Deviation		Composite Dispersion	Number of Portfolios	Composite Assets (\$ millions)	Total Firm Assets (\$ millions)
				Composite	Benchmark				
2011	-4.15%	-5.10%	0.39%	21.83%	20.69%	0.06	4	100.5	4,383.7
2012	11.93%	10.83%	17.51%	17.57%	15.51%	0.01	3	79.4	4,860.5
2013	40.37%	38.98%	32.53%	14.69%	12.70%	0.04	3	110.4	8,992.0
2014	11.41%	10.69%	13.45%	11.64%	9.20%	0.01	3	123.0	10,041.9
2015	-14.22%	-14.77%	-3.83%	12.31%	10.68%	0.01	3	105.5	10,133.2
2016	22.40%	21.61%	17.34%	13.59%	10.77%	0.02	3	129.1	10,967.5
2017	15.76%	15.01%	13.66%	13.32%	10.20%	0.01	3	145.9	13,132.2
2018	-12.50%	-13.06%	-8.27%	14.70%	10.82%	0.13	3	125.7	11,565.9
2019	27.33%	26.51%	26.54%	15.54%	11.85%	0.00	2	151.0	13,217.1
2020	8.01%	7.31%	2.80%	24.82%	19.62%	0.02	2	159.3	14,582.7

1. Ariel Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Ariel Investments has been independently verified for the period from April 1, 1990 through December 31, 2020. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Ariel Focused Value Composite has had a performance examination for the periods April 1, 2005 through December 31, 2020. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. **Past performance is no guarantee of future results.**

2. Ariel Investments, LLC ("Ariel"), a Delaware limited liability company, is a federally registered investment adviser regulated by the U.S. Securities and Exchange Commission. Ariel is headquartered in Chicago, Illinois, and has offices in New York, New York, and Sydney, NSW, Australia. Ariel offers investment strategies that seek long-term capital appreciation by investing primarily in equity securities. Ariel utilizes a bottom-up, fundamental analysis to select quality company stocks. Taking a long-term view and applying independent thinking to investment decisions, Ariel spans the market cap spectrum from micro to large and covers the globe with international and global offerings.

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## GIPS Composite Report, continued

3. The Ariel Focused Value Composite includes all discretionary, fee-paying, commission-paying, non-wrap portfolios that are invested in the focused value strategy. This strategy seeks long-term capital appreciation by investing primarily in equity securities of companies of any size in order to provide investors access to superior opportunities in companies of all market capitalizations. Charlie Bobrinsky became the sole portfolio manager for the Ariel Focused Value Composite in June 2013. Previously, the Composite's co-portfolio managers were Charlie Bobrinsky and Tim Fidler. Effective January 1, 2020, the Ariel Focused Value Composite was redefined to no longer exclude pooled funds in accordance with GIPS 2020. A list of composite and limited distribution pooled fund descriptions, a list of broad distribution pooled funds, and policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The composite was created in April 2005. The composite's inception date is 03/31/2005.
4. The 3-year annualized ex-post standard deviation measures the variability of the composite's gross returns and the benchmark over the preceding 36-month period.
5. Performance results are net of transaction costs and reflect the reinvestment of dividends and other earnings. Net returns reflect the deduction of the maximum advisory fee in effect for the respective period, which is currently 0.65% per annum. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Results are reported in U.S. dollars.
6. The standard fee schedule currently in effect is as follows: 0.65% on the first \$20 million; 0.55% on the next \$30 million; and 0.45% above \$50 million.
7. The dispersion of annual returns is measured by the standard deviation of asset-weighted gross portfolio returns represented within the composite for the full year. For those periods with one or fewer portfolios included for the entire year, dispersion is not presented.
8. The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected growth values. The Ariel Focused Value Composite differs from its benchmark with dramatically fewer holdings concentrated in fewer sectors. The Russell 1000 Value Index returns reflect the reinvestment of income and other earnings, are provided to represent the investment environment during the time period shown, and are not covered by the report of independent verifiers.