



SEPTEMBER 30, 2022

Ariel Focus Fund



Charles K. Bobrinsky
Portfolio manager

About the Fund

The Fund pursues long-term capital appreciation by investing in companies of any size.

Fund facts

Investment style	All cap traditional value
Assets	\$56.6 million
Average market cap (\$ weighted)**	\$47.24 billion
Number of holdings	27
Turnover (%)†	33
Discount to Private Market Value (%)‡	-39.7

** Market capitalization is a dollar-weighted average. Source: FactSet.

Fund details

	Investor Class	Institutional Class
Inception date	06/30/05	12/30/11
Ticker symbol	ARFFX	AFOYX
Cusip	04035F107	040337826
Minimum initial investment	\$1,000	\$1,000,000
Expense ratio cap***	1.00%	0.75%
Gross expense ratio***	1.20%	0.86%

*** As of 9/30/21. Currently, expense ratio caps of 1.00% for the Investor Class and 0.75% for the Institutional Class are in place to waive fees and reimburse certain expenses that exceed these caps. Ariel Investments, LLC (the Adviser) is contractually obligated to maintain these expense ratio caps through 9/30/23.

Our patient investment philosophy

Ariel Investments is headquartered in Chicago, Illinois, with offices in New York, San Francisco, and Sydney. We serve individual and institutional investors through our no-load mutual funds and separate accounts. As of September 30, 2022, firm-wide assets under management are \$14.6 billion.* Since our founding in 1983, we have been disciplined, long-term investors. This defining characteristic is the cornerstone of our investment philosophy, and symbolized by our turtle logo and the firm's motto, "Slow and steady wins the race."

Patience

We take the long-term view.

Independence

We invest to our convictions, not to benchmarks.

Expertise

We specialize in bottom-up, fundamental research.

Teamwork

We work collaboratively with a shared commitment to excellence.

*Assets under management as of September 30, 2022 include \$1.18 billion for Ariel Alternatives, a subsidiary of Ariel Investments, which reflects aggregate commitments and excludes fund specific leverage.

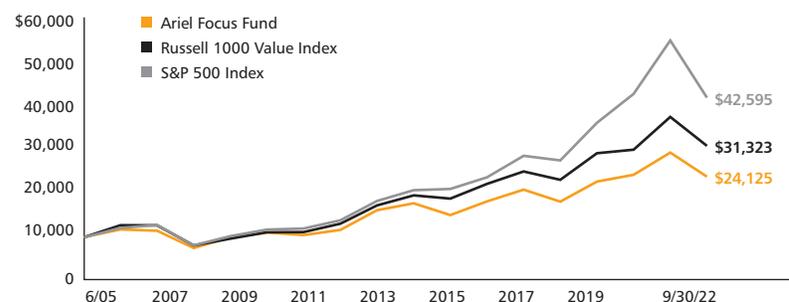
Ariel Focus Fund performance (%) as of 9/30/22

	Annualized					
	Quarter	1-year	3-year	5-year	10-year	Since incept.
Ariel Focus Fund Investor Class	-7.45	-14.91	4.34	3.88	7.51	5.24
Ariel Focus Fund Institutional Class [§]	-7.43	-14.72	4.59	4.13	7.78	5.40
Russell 1000 [®] Value Index [^]	-5.62	-11.36	4.36	5.29	9.17	6.84
S&P 500 [®] Index [^]	-4.88	-15.47	8.16	9.24	11.70	8.76

Performance data quoted represents past performance and does not guarantee future results. It includes the reinvestment of dividends and capital gains. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To access performance data as of the most recent month-end, visit arielinvestments.com. Any extraordinary short-term performance may not be sustainable and is not representative of the performance over longer periods. The total returns reflect that certain fees and expenses have been waived or reduced by the Adviser.

[^]Indexes are unmanaged. An investor cannot invest directly in an index. The Russell 1000[®] Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios, lower forecasted growth values and lower sales per share historical growth. Its inception date is January 1, 1987. The S&P 500[®] Index is widely regarded as the best gauge of large-cap U.S. equities. It includes 500 leading companies and covers approximately 80% of available U.S. market capitalization. Its inception date is March 4, 1957. Russell[®] is a trademark of London Stock Exchange Group, which is the source and owner of the Russell Indexes' trademarks, service marks and copyrights. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes or underlying data and no party may rely on any Russell Indexes and/or underlying data contained in this communication. No further distribution of Russell data is permitted without Russell's express written consent. Russell does not promote, sponsor or endorse the content of this communication.

Growth of a \$10,000 investment since inception (Investor Class)



Note: The graph and performance table do not reflect the deduction of taxes that a shareholder would pay on fund distributions or the redemption of fund shares.

Slow and steady wins the race.

SEPTEMBER 30, 2022

Ariel Focus Fund

Top ten equity holdings [% of net assets]¹

1. APA Corp.	6.6	6. BorgWarner, Inc.	5.1
2. BOK Financial Corp.	6.5	7. Resideo Technologies, Inc.	4.8
3. Goldman Sachs Group, Inc.	5.9	8. Lockheed Martin Corp.	4.8
4. Mosaic Co.	5.9	9. Northern Trust Corp.	4.4
5. Snap-on, Inc.	5.2	10. Johnson & Johnson	4.0

¹Holdings of the same issuer are aggregated. The Fund's Top 10 Positions are ranked by issuer Ending Weight as a percentage of net assets. Source: Northern Trust.

Industry weightings [%]²

	Ariel Focus Fund*	Russell 1000 Value Index	S&P 500 Index
Financials	28.10	19.22	10.63
Industrials	25.49	12.39	12.11
Consumer Discretionary	12.65	10.07	15.06
Health Care	11.71	16.25	14.33
Basic Materials	9.46	3.02	1.81
Energy	6.62	7.93	4.72
Technology	3.81	8.17	26.36
Consumer Staples	0.00	7.32	6.19
Real Estate	0.00	4.95	2.90
Utilities	0.00	6.25	3.36
Telecommunications	0.00	4.44	2.53

*Industry weightings are calculated based on equity holdings as a percentage of total net assets.

²Holdings are categorized according to the Russell Industry Classification Benchmark (ICB). Holdings not classified by ICB are categorized according to FactSet. Source: FactSet.

Market cap exposure** [%]

	Russell categories	Ariel Focus Fund	Russell 1000 Value Index	Difference
Large capitalization	>\$128.68 billion	9.3	36.1	- 26.8
Medium/large capitalization	\$36.01-\$128.68 billion	12.5	30.2	- 17.7
Medium capitalization	\$11.45-\$36.01 billion	24.4	22.1	2.3
Medium/small capitalization	\$3.79-\$11.45 billion	37.8	10.4	27.4
Small capitalization	<\$3.79 billion	16.0	1.3	14.7

** Market cap exposure (%). Source: FactSet.

³ Performance for the Institutional Class prior to its inception date of December 30, 2011 reflects the actual performance of the Investor Class and uses the expenses of the Investor Class without any adjustments. During this period, the performance of the Institutional Class would have been substantially similar, yet higher than that of the Investor Class. Both classes are invested in the same securities, but bear different expenses—primarily resulting from variations in distribution and service fees. Returns greater than one-year are annualized.

⁴ Quantitative Measures (Source, FactSet): Turnover, a measure of portfolio change for the trailing one-year, sourced from Northern Trust, is the lesser of purchases or sales divided by the average market value of the Fund's investments. Discount to Private Market Value is the percentage discount the portfolio trades at relative to Ariel Investments' internal estimate of the portfolio's private market value (PMV). There is no guarantee that companies we invest in will achieve our PMV or projected future earnings. Source: Ariel Investments. Forward Price/Earnings Ratio is a valuation measure that represents the price divided by the mean earnings per share (EPS) consensus estimate for the next twelve months as of the run date. Holdings are summarized at the portfolio level using weighted harmonic average and exclude negative earnings. Long Term Estimated Earnings Growth, an income statement measure, is the percent growth rate of the median earnings per share (EPS) consensus estimate for the unreported current year, current year+1, current year+2, and current year+3, as of the run date. Holdings are summarized at the portfolio level using weighted average. Interest Coverage Ratio is a liquidity measure that represents the ratio of earnings before interest and taxes (EBIT) relative to the interest expense for the period. Holdings categorized as Financials by the Russell Industry Classification Benchmark (ICB) are excluded from the portfolio summary statistic. The holdings are summarized at the portfolio level using median.

Ariel Focus Fund is a non-diversified fund and therefore may be subject to greater volatility than a more diversified fund. The Fund is often concentrated in fewer sectors than its benchmarks, and its performance may suffer if these sectors underperform the overall stock market. The intrinsic value of the stocks in which the Fund invests may never be recognized by the broader market. Investing in small cap and mid-cap stocks is more risky and more volatile than investing in large cap stocks. Investing in stocks is risky and subject to the volatility of the markets.

Investors should carefully consider the investment objectives, risks, and charges and expenses before investing. For a current summary prospectus or full prospectus, which contains detailed information or details about the funds offered by Ariel Investment Trust, call 800-292-7435 or visit arielinvestments.com. Please read the summary prospectus or full prospectus carefully before investing. Distributed by Ariel Distributors, LLC, a wholly-owned subsidiary of Ariel Investments, LLC. Ariel Distributors, LLC is a member of the Securities Investor Protection Corporation.

Fund characteristics⁴

	Ariel Focus Fund	Russell 1000 Value Index
Forward price/earnings	8.0	12.2
LT estimated earnings growth (%)	5.5	7.5
Interest coverage ratio	11.8	6.8

Contributors³

	% of portfolio	% return
BOK Financial Corp.	6.5	+ 18.23
Hanger, Inc.	0.0	+ 29.54
Mosaic Co.	5.9	+ 2.61
Snap-on, Inc.	5.2	+ 2.82
Goldman Sachs Group, Inc.	5.9	- 0.60

Detractors³

	% of portfolio	% return
ZimVie, Inc.	1.9	- 38.35
Mohawk Industries, Inc.	3.4	- 26.51
Western Union Co.	3.4	- 16.65
Generac Holdings, Inc.	2.4	- 27.33
Madison Square Garden Ent. Corp.	2.9	- 16.21

³Contributors and Detractors are ranked by issuer Contribution to Return (%). Contribution to Return (%) is the Ending Weight (%) times the Total Return (%) linked daily for the period. The holdings shown do not represent all of the securities purchased, sold or recommended for investors. Source: FactSet.